

ASX Announcement

6 March 2020

NEW PARTNERSHIP FINALISED FOR RENTAL PAYMENTS PROCESSING

Highlights

- Partnership finalised with Rent.com.au to redevelop its rental payments platform, RentPay
- Novatti to receive \$250,000 to provide its technology to RentPay
- Novatti to provide paid payment processing services for three years, with automatic renewal
- Novatti invests directly in RentPay to gain exposure to the rental payments industry

Novatti Group Limited (ASX:NOV) (Novatti or ‘the Company’), a leading digital banking and payments company, has finalised its new partnership with Rent.com.au (ASX:RNT) to redevelop its innovative rental payments platform, RentPay.

Following the signing of a non-binding MOU and subsequent ASX announcement on 7 February 2020, Novatti and Rent.com.au have now executed agreements that enable Novatti to:

- Receive \$250,000 for initial access to its payments technology.
- Strengthen its core payments processing business by providing RentPay with paid services for three years, with automatic renewals for additional 12 month periods unless terminated.
- Enhance the growth in its transaction processing revenues as growth of RentPay creates additional transaction processing revenues for Novatti

RentPay was developed by Rent.com.au to provide an automated rental payments platform for both tenants and agents. In addition to administering rental payments and value added market place services for tenants, the platform also enables administrative support for agents, including automated missed-payment communications.

Novatti will also gain direct access to the potential growth of the rental payments industry and the redeveloped platform by acquiring 2.5 per cent of RentPay for \$250,000, while also receiving an option to increase this investment to 10 per cent by 6 February 2021. This investment is in line with Novatti’s growth-focused strategy to directly support the incubation of new innovation and technology opportunities. This strategy is shown in the development of Novatti’s new banking subsidiary, which, after having submitted its final application for a restricted banking licence in November 2019, is currently being considered for approval by regulators.

This new partnership follows Novatti's recent growth-focused achievements including:

- Securing the full funding required to launch its new banking subsidiary, once its restricted banking licence is obtained.
- Being awarded a Principal Issuer Licence by Visa Worldwide Pty Limited, enabling Novatti to issue Visa cards.
- Achieving record revenue for the December 2019 quarter.

CEO of Novatti, Peter Cook, said 'Novatti and Rent.com.au have worked constructively to finalise this exciting new partnership over the past month. This new partnership will see Novatti work with Rent.com.au to redevelop RentPay and bring new technology and innovation to the enormous rental payments market, providing fantastic outcomes for consumers. We look forward to working closely with the Rent.com.au team going forward.'

CEO of Rent.com.au, Greg Bader, said 'As we've worked with Novatti to formalise the agreements and drill down to the next level of detail on our plans for RentPay over the past month, it's become ever clearer that we've selected the right partner and, with Novatti having an equity interest in RentPay, both parties will benefit from the alignment that level of partnership brings.'

Novatti invites investors to keep up to date with company news, events and industry research by joining the Novatti mailing list at: <https://www.novattigroup.com/subscribe>

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This ASX release has been approved for release to ASX by Peter Cook, Managing Director.

About Novatti Group Limited (ASX:NOV)

Novatti is a leading digital banking and payments company. Through innovative technology, Novatti positions its customers to thrive in the growing cashless economy. Novatti's transaction processing services include Flexepin, an open-loop cash voucher service, Flexewallet for remittance and compliance services, Chinapayments.com for bill payment services and Vasco Pay for the issue of reloadable Visa cards. Novatti subsidiary Flexewallet Pty Ltd holds an Australian Financial Services Licence No 448066 and is registered with AUSTRAC as a Remittance Network Provider. Novatti subsidiary Novatti IBA Pty Ltd has applied to APRA for a RADI licence. Novatti's software solutions include Consumer Digital Wallets, Branchless Banking, Mobile Money, Bill Payments, Remittance Services and Voucher Management Systems.

About Rent.com.au Limited (ASX.RNT)

rent.com.au is Australia's #1 website dedicated to rental property, with the best rated real estate apps, unique content and features we attract well over 600,000 unique visitors to our website and apps per month.

Our rental only positioning allows Rent.com.au to legitimately advocate for renting and renters, offering a range of products and services designed to make the renting process easier. This advocacy positioning and the scale of our audience means we're becoming an influential voice in the industry.

Our new RentPay product is designed for renters and set to change the way rental payments work in the market. Designed to offer unparalleled flexibility and choice for the renting community whilst delivering certainty and consistency to Agents and Landlords, RentPay provides easy access to Renters to make and track payments, set reminders, choose new ways to pay and a host of other features under development.